

PH Training and Consultancy

EMPOWERING THE GREATEST ASSET- PEOPLE

COMPANY PROFILE

🌐 phtrainingandconsultancy.com

☎ (044) 617-2468



ABOUT US

Project Hero (PH) Training and Consultancy, founded in 2018, is a leading provider of comprehensive solutions in Strategic HR and OD, Digital Marketing, Finance, Legal and Compliance, and Learning and Development Management.

With a commitment to excellence and innovation, we empower organizations across diverse sectors to optimize their performance, enhance efficiency, and achieve sustainable growth.



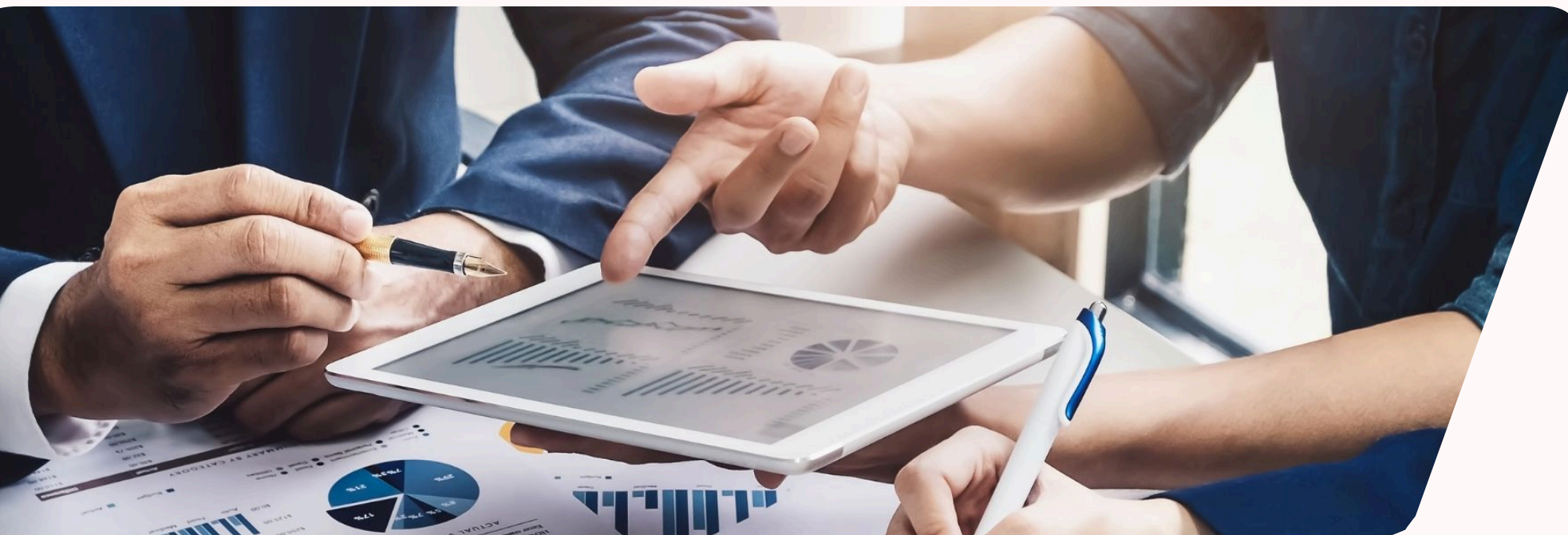
OUR MISSION

To contribute to the sustainability of the society by uplifting the capabilities of the stakeholders through effective Training and Consulting services.



OUR VISION

A world class company that best understands and satisfies the training and management consultancy needs of Private, NGO/Co-op, and Government institutions in the Philippines.



OUR CORE VALUES

With Faith in God, we adhere to the values of

INTEGRITY



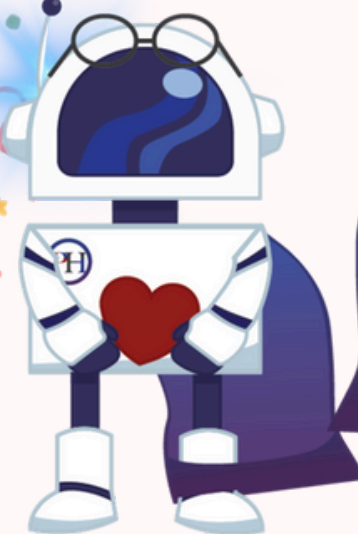
CELEBRATION



INNOVATION



COMMITMENT



ACCOUNTABILITY



RESPECT



EXCELLENCE



OUR BRANDS



- Strategic HR and OD
- Total Rewards Management
- Strategic Planning
- Strategic Finance
- Strategic Marketing
- Legal and ISO Coaching



- Competency-based Courses
- Self-Paced Professional Learning
- Scheduled Live Webinars
- Online Learning Resources
- Customized Training Online or Face-to-Face



- Customized Web Design
- E-commerce Web Design
- Business Website Design
- Personal/Professional Web Design



- Learning Management System for Companies
- Online Classrooms for Schools

PHTC OFFICE ADDRESS

0080 Caniogan, Calumpit, Bulacan



CENTERS OF EXCELLENCE

Center of Excellence for Business Strategy and Sustainability Management

Center of Excellence for Strategic HR, People and Culture Management and Development

Center of Excellence for Strategic Marketing, Sales, and Customer Success

Center of Excellence for Compliances, Admin, and Business Process Improvements

Center of Excellence for Financial Analysis and Management

Center of Excellence for Innovation and Technology

Center of Excellence for Emotional Intelligence and Professional Development

PUBLIC TRAINING SERVICES

- Business Strategic Planning
- *Integrating Sustainability Management into Business Strategic Planning
- *Sustainability Management and Reporting
- *Enterprise Risk Management

CONSULTANCY SERVICES

- Strategic Planning for Publicly listed Corporations
- Business Strategic Plan for Small and Medium Enterprises (SMEs)
- Strategic and Development Planning for Government Agencies
- Strategic Planning for NGOs and Cooperatives
- Outsourced Coaching on Sustainability Reporting
- Risk Management Policies, Procedures, and Risk Register

**Center of
Excellence for
Business Strategy
and Sustainability
Management**

PUBLIC TRAINING SERVICES

- Fundamentals of Human Resource Management and Development
- Competency-based Talent Acquisition, Tools, and Techniques
- Competency-based Job Description Writing
- Competency-based Training Needs Analysis
- People Management Skills and Leadership Development (for Supervisors and Managers)
- Performance Management System- Identifying KRAs and KPIs
- Succession Planning and Career Development
- Fundamentals of Total Rewards
- Creating Variable Pay Programs
- Job Evaluation and Salary Structure Design
- *Training of Trainers
- *Establishing People and Culture System
- *Employee Onboarding, Experience, and Engagement
- *Diversity, Equality, and Inclusion (DEI)
- People and Culture (HR) Audit
- Understanding How Team's Work-Team Effectiveness
- *Fundamentals of Labor Relations
- Fundamentals of Organizational Development
- Communicating Organizational Change
- *Fundamentals of Compensation and Benefits

**Center of Excellence
for Strategic HR, and
People and Culture
Management and
Development**

CONSULTANCY SERVICES

- People and Culture (HR) Audit
- HR Management and Development Manual
- Employee Handbook
- Competency-based Job Description Manual
- Competency-based Training Plans; Functional, Organizational, Core
- Succession Plan – Leadership and Management; Executive Development or Management Training Plan
- Performance Management System Policies, Procedures, and Tools
- Job Evaluation and Salary Structure
- Total Rewards Plan
- Team Effectiveness/Building

**Center of Excellence
for Strategic HR, and
People and Culture
Management and
Development**

PUBLIC TRAINING SERVICES

I. Marketing

- *Fundamentals of Marketing
- *Integrated Marketing Communications
- *Brand Management
- *Fundamentals of Pricing Strategy
- *Fundamentals of Digital Marketing
- *Social Media Management
- Fundamentals of Search Engine Optimization

II. Customer Success

- Customer Service: Complaint Management
- *Total Customer Service Excellence
- Nine Grid Key Account Management
- Strategically Managing your Key Accounts

III. Sales

- Presenting with Confidence
- Agile Selling
- Creating a winning social selling campaign
- Delivering winning sales presentations
- High-Impact Presentation Skills
- High-level Negotiations
- Dynamic Power Negotiation Skills
- The new path to Sales Excellence
- Leading and Managing a winning Sales team

**Center of
Excellence for
Strategic
Marketing, Sales,
and Customer
Success**

PUBLIC TRAINING SERVICES

I. Compliances

- Data Privacy Compliance and Awareness
- Data Privacy Impact Assessment
- *Basic Occupational Safety and Health (BOSH)

II. Admin

- Records Management and Document Control
- Business Writing
- *Technical Writing/ Minutes Writing and BOD Resolution Writing
- *Corporate Housekeeping for Executive Secretaries

III. Business Process Improvement

- ISO 9001:2015 Awareness
- Formulating and Manualizing Policies and Procedures
- *Streamlining Business Processes
- Agile Project Methodolgy

**Center of
Excellence for
Compliances,
Admin, and
Business Process
Improvements**

PUBLIC TRAINING SERVICES

I. Financial Management

- Accounting for Non-Accountants
- *Understanding Financial Sustainability
- *How to Interpret Financial Statements
- *Fundamentals of Financial Investing
- Collection Management
- *Fundamentals of Procurement and Purchasing

**Center of
Excellence for
Financial Analysis
Management**

PUBLIC TRAINING SERVICES

- Advanced MS Excel
- Use of Artificial Intelligence (AI) in Business Operations
- *Maximizing AI tools for Productivity

**Center of
Excellence for
Innovation and
Technology**

TRAINING SERVICES

- Psychological First-Aid and Counselling in the Organization
- Stress Management and Resilience Building
- Work Attitude and Values Enhancement (WAVE)
- Managing and Building Healthy Relationships at Work and Home
- The Psychology of Partnering with your Boss
- Professional Excellence: Work Attitude and Values Enhancement
- Assertive Communication Skills; Avoiding the Passive-Aggressive Tendencies
- *The Psychology of Time and Organizational Management
- *Understanding Emotional Intelligence at Work
- *Completed Staff Work
- Effective Problem-Solving and Decision Making
- Creative Problem-Solving and Decision Making

**Center of
Excellence for
Emotional
Intelligence and
Professional
Competence**

WHY CHOOSE US?

At our training and consulting company, we pride ourselves on being the leading choice in the Philippines. Here's why you should choose us, summed up in our P.R.I.M.E. acronym:

P

PROFESSIONAL EXCELLENCE AND EXPERIENCE

Our team is composed of highly skilled professionals who bring extensive experience and a commitment to excellence. We ensure that every aspect of our training and consulting services meets the highest professional standards, providing you with unparalleled expertise and quality.

R

RESULTS-DRIVEN APPROACH

We focus on achieving tangible results for our clients. Our strategies and programs are designed to deliver measurable improvements and success, ensuring that you see the impact of our work in your business outcomes.

I

INNOVATIVE SOLUTIONS

Innovation is at the heart of what we do. We utilize cutting-edge techniques and tools to provide creative and effective solutions that keep you ahead of the curve. Our forward-thinking approach ensures that you receive the most relevant and impactful support.

M

MARKET-RELEVANT EXPERTISE

Our deep understanding of the local market dynamics in the Philippines allows us to offer services that are highly relevant and customized to the unique challenges and opportunities in your industry. We stay abreast of market trends to provide insights that drive growth and competitiveness.

E

EXCELLENCE IN DELIVERY AND LONG-TERM PARTNERSHIP

We are dedicated to excellence in every delivery and aim to build long-term partnerships with our clients. From the initial consultation to post-training support, we ensure a seamless and supportive experience. Our commitment extends beyond the completion of a project, providing ongoing support to ensure sustained success and growth.

ERWIN "WIN" GREGORIO, CHRP®, CTRP™, CLC®

MANAGING DIRECTOR

Coach Win is the Managing Director of Project Hero (PH) Training and Consultancy. He is a Certified HR Professional by the International Federation of Professional Managers, Certified Total Remuneration/ Rewards Professional by the ASEAN Total Rewards Institute (Singapore), and Certified Life Coach by the IAO-US and UK.

Win has worked also as a fulltime HR and OD Consultant of the biggest Federation of Cooperatives in the Philippines. His decade of HR expertise in different industries which include the Education, Manufacturing, BPO, IT Consultancy, FMCG, and NGO gave him the passion to help other organizations in capacitating their human capital.

Win is also a Partner-Speaker of QUHO Insights, a progressive Training and Consulting firm in Makati City. He was invited also as a Resource Speaker by Public-Government in organized Forums and Seminars.



ERWIN "WIN" GREGORIO, CHRP®, CTRP™, CLC®

MANAGING DIRECTOR

Win graduated at La Consolacion University Philippines with latin honors "Cum Laude" for the Bachelors degree in BSBA major in Human Resources Development Management. He also pursued Masters Degree in Educational Management, Masters in Business Administration, and Masters in Strategic HR Management at his alma matter and at Miriam College, respectively.

He is passionate in customizing learning methodologies and HR interventions. He also discovered unique HR frameworks based on monomyth and physics that has an impact on managing and developing HR facets.

For learning investment inquires you may contact the Project Hero team at info@phconsulting-group.com or at 0926-006-4729.



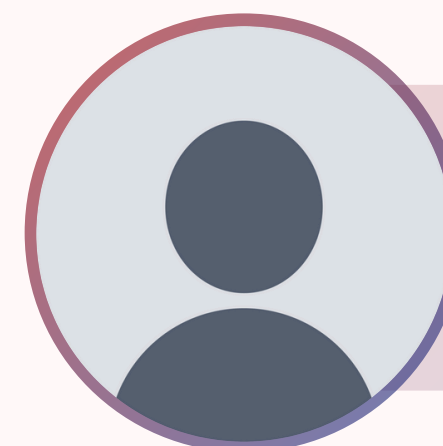
TRAINERS AND CONSULTANTS



Win Gregorio,
CTRP, CHRP, CLC
HR and OD Consultant



**Josephine
Padilla, MBA**
HR and OD Consultant



Michael Sia
HR and OD Consultant



DRA. Annie Rafols
HR and OD Consultant



Marie Torres
HR and OD Consultant



FINANCE CONSULTANTS



**Leslie DR Esternon,
MBM, CPA**
Finance Consultant



**Dr. MA. Evangeline
Lopez-Paraan, CPA, FRIA**
Finance Consultant



**Kristianne Aries Mendoza,
MBA, MPM, CMC**
Finance Consultant

MARKETING AND SALES CONSULTANTS



Boom San Agustin, CSP
*Marketing and Sales
Consultant*



Ezekiel Rodriguez, MAEd
Marketing Consultant



Sonia Pili, MBM
Marketing Consultant

COMPLIANCE AND PROCESS IMPROVEMENT CONSULTANTS



Atty. Danilo Rico

Compliance and Process Improvement Consultant



Eunice Sol Pimentel-Diamante

Compliance and Process Improvement Consultant



Fredrick Javier Esternon, LF, SO, PCO

Compliance and Process Improvement Consultant



DR. Hadji Tejuco

Compliance and Process Improvement Consultant



Jomel Reyes, MSSM

Compliance and Process Improvement Consultant



Michell Estiller, SMC

Compliance and Process Improvement Consultant

PHTC OPERATIONS TEAM



MANAGING DIRECTOR



**FINANCE AND ADMIN
OFFICER**



**TRAINING AND HR ADMIN
OPERATIONS OFFICER**



**MARKETING AND
ACCOUNTS TEAM LEAD**



**MARKETING AND ACCOUNTS
TEAM LEAD/MANAGEMENT
TRAINEE**



**MARKETING AND
ACCOUNT ASSOCIATE**



**DIGITAL/WEB
DESIGNER II**



**DIGITAL/WEB
DESIGNER I**



**MARKETING AND
ACCOUNTS SPECIALIST**

Some of the clients served through public programs partnership and in-house training and consultancy.

OUR CLIENTS



Some of the clients served through public programs partnership and in-house training and consultancy.

PUBLIC/GOVERNMENT ORGANIZATIONS



DSWD



ERC



DepEd



PH CC



PETRON Group



NLRC



Bicol University



PH Navy



UP



PUP



PLM



DoH



MBC



WVMC



LGU Legazpi



BJMP



PRMSU



BSU



LGU Guinobatan



Pamantasan ng Cabuyao



NCG - BARMM



CSU



ZDS - MC



BRHS



Pasay NHS



URS



WMSU



IAS - PNP



DILG



LGU Baguio



DepEd Rizal



Municipality of Angono



AFP - OCF



LGU CDO

Some of the clients served through public programs partnership and in-house training and consultancy.

PUBLIC/GOVERNMENT ORGANIZATIONS



ULS COOP



Triphasic Engineering



St. Martin COOP



BAMARVEMPC



FAVMP COOP



BAGIO EC COOP



AFP - OCF



Tagum COOP



NYC BDC



ULS COOP



ST.ROCH ABC



Novaliches
Dev COOP



HOLCIM
COOP



NSDRCC



LA TRINIDAD - MPC



JAVAPRO



ISPSC



Fairchild COOP



CALSEDECO



PAGLAUM



KOOPNAMAN

BUSINESS INFO WEBSITE CLIENTS



REAL ESTATE WEBSITE CLIENTS



Ivan A. de la Luna



E-COMMERCE WEBSITE CLIENTS



E-LEARNING WEBSITE CLIENTS



PROFESSIONAL INFO WEBSITE CLIENTS



Sun Life Financial

EVELYN ANG-ENRICHING LIVES



Nonoy Rizz Navarro
REAL INVESTMENTS

NONOY RIZZ NAVARRO

Plan Ahead with

JACQUI PADRINAO



KUYA MAU PH

CLIENT TESTIMONIALS

I really appreciate how the Consultant (Sir Win) addresses questions and concerns (Succession Planning and Salary Structure consultancy). He gives inputs more than what is required.



Lyneth Belarmino
HR Manager (BCS Credit Coop)

I appreciate that the session (Competency-based Succession Program) has a good balance of theories' discussions where example baseline templates and frameworks are also provided to give a visual representation on how things are done/look like.



Jane Salisip
*AVP HR- Asia Pacific
(Institutional Shareholder, Inc.)*

I learned a lot and now sharing the knowledge with the rest of the Management Team as we aim to establish a strategic salary structure for our Company.



Wilmalyn Saguid
*HR People Relations Head (CMV
Finance and Credit Corporation)*



GET IN TOUCH WITH US

FOR INQUIRIES OR FOLLOW-UPS

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